



2011 CAHEC Partners Conference
General Session for Developers, Investors, Tax Credit Professionals
Tentative Agenda - Speakers are still being confirmed

Wednesday, June 8

5:00 pm – 6:30 pm
6:30 pm – 8:30 pm

**Cocktail Reception
Dinner**
The Pavilions at the Angus Barn

Thursday, June 9

7:30 am

Registration Opens
Continental breakfast

8:00 am – 9:00 am
Auditorium

Tips for a Fast Closing
Brad Lefkowitz, Bryan Cave; Laura Williams, Bryan Cave; Debbie McKenney, Blanco Tackabery

9:00 am – 10:15 am
Auditorium

Economic Update
Ray Owens, Federal Reserve Bank of Richmond

10:15 am – 10:30 am

Break

10:30 am – 11:45 am
Auditorium

Legislative and Regulatory Update
Bobby Rozen, Ernst & Young Washington Council
Chris Estes, North Carolina Housing Coalition

12:00 pm – 1:30 pm
Imperial Convention Center

Partners Appreciation Luncheon
Presentation of the CAHEC Awards

1:30 pm – 1:45 pm

Break

1:45 pm – 2:45 pm
Auditorium

Design and Construction Innovations in Affordable Housing
Don Tise, Tise Kiester Architects; Brownie Newman, FLS Energy; TBD

1:45 pm – 2:45 pm
Imperial I & II

Legal/Accounting Issues
Kevin Rayfield, Dixon Hughes Goodman; Thomas Boothby, Dixon Hughes Goodman;
Robert Coberly, Bryan Cave; Peter Duffley, Womble Carlyle; Marshall Phillips, Reznick Group

2:45 pm – 3:00 pm

Break

3:00 pm – 4:15 pm
Auditorium

**Investor Perspectives and Market Trends for LIHTC, NMTC,
Rehabilitation and Energy Credits**
Keith Nisbet, TD Bank; Philip Melton, Grandbridge Real Estate Capital; John McDonald,
Beacon Hill Capital; Chris Hite, Sugar Creek Realty; Jim Rose, Fifth Third Bank



2011 CAHEC Partners Conference
Property Managers Workshop
Tentative Agenda

Wednesday, June 8

11:00 am	Registration Opens
Noon	Food Challenge: Lunch
1:00 pm – 1:30 pm	Welcome & Introductions
1:30 pm – 2:30 pm	Overcoming the Challenges of Compliance (Part I) Erik Whitton, Spectrum Seminars
2:30 pm – 3:00 pm	Break
3:00 pm – 4:00 pm	Overcoming the Challenges of Compliance (Part II) Erik Whitton, Spectrum Seminars
4:00 pm – 4:30 pm	“Tree Mail” Christy Kirby, NC Social Serve
4:00 pm – 4:30 pm	Community Programs Orientation B. J. Aungst, CAHEC
4:00 pm – 4:30 pm	Game Show Orientation Rebecca Dawes, CAHEC
5:00 pm – 6:30 pm	Cocktail Reception
6:30 pm – 8:30 pm	Dinner The Pavilions at the Angus Barn

Thursday, June 9

7:30 am	Registration Opens Continental breakfast
8:30 am – 10:00 am	Game Show: Affordable Housing \$100,000 Pyramid
10:00 am – 10:15 am	Break
10:15 am – 11:15 am	Taking Advantage of Individual Immunity: Pros and Cons of the Recertification Exemption Jill King, Kentucky housing Corp.; Brenda Hawkins, VHDA; Dennis Cokley, SCHFDA; Susan Westbrook, NCHFA; Mitzi Ramsey, Winterwood Management Co.; Tim Morgan, Evergreen Construction Company

11:15 am – 12:00 pm

“It’s a Tug of War” Determining the Financial Integrity of a Rental Property: Whose Responsibility Is It?

Jill Odom, CAHEC, and Frankie Pendergraph, Pendergraph Management

Noon – 1:30 pm

**Partners Appreciation Luncheon
Presentation of the CAHEC Awards**
Imperial Convention Center III – VII

1:40 pm – 2:30 pm

Surviving on Limited Resources: Money-Saving Tips from Our Property Managers

Debbie Honeycutt, GEM Management, Inc.; Sherre Whitley, Evergreen Construction Company; Emisha Reed, Pison Development; Tammy Murphy, Excel Management Company

2:30 pm – 3:30 pm

“It’s a Social Game”: Successful Leasing Strategies

Beverly Patrone, Millennia Housing Management

Maximizing Curb Appeal

Frankie Pendergraph, Pendergraph Management

3:30 pm - 4:00 pm

Break

4:00 pm – 4:30 pm

Final Tribal Council: Review and Wrap-up

Jill Odom, CAHEC

4:30 pm

“The Tribe Has Spoken”: Workshop Adjourns

4:30 pm – 5:00 pm

A.C.E. (Annual Compliance Expert) Exam