# Discover what we're building together!

## **M** CAHEC

Creating Partnerships, Strengthening Communities

www.cahec.com

## Laying the groundwork for healthy, revitalized communities

Over the years, CAHEC has built a reputation throughout the Southeast and mid-Atlantic region for providing a competitive equity product coupled with value-added services. We emphasize teamwork, open communication, and customized assistance to build and maintain long-term relationships. Our community investments set us apart from other equity providers and underscore our commitment to sustainable performance at every level.

## **GREETINGS FROM CAHEC**

Since 1992 CAHEC has collaborated with our partners to strengthen communities—by developing affordable rental housing, preserving historic structures, and revitalizing neighborhoods through strategic community development.

Although we've entered new markets and expanded our mission over the years, we've relied on a set of core values that has kept us squarely on point. If you are learning about us for the first time, let me share a bit about what makes us unique in the tax credit arena:

*CAHEC is about building relationships:* Our enduring partnerships with developers, investors, and property managers are the result of CAHEC's concertor meeting our partners' needs.

*CAHEC is about building community value:* As a nonprofit, we help develop and foster healthy neighborhoods as well as invest in the people living i the properties we sponsor by offering resident-based services known as Community Programs.

*CAHEC is about innovation:* Whether creating novel financial arrangements or providing low-income households with access to opportunities, we work out solutions to industry challenges.

*CAHEC is about sustainable performance:* Investor value, developer value, community value—CAHEC continues to grow and flourish with proven returns. Our aim is to meet the needs of our partners and to ensure the long-range impact of our investments.



If you would like to learn more about us, please give me a call We look forward to partnering with you.

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#### **STRONG PARTNERSHIPS**

Performance is key at CAHEC. We have earned a reputation for teamwork by being responsive, providing quality service, and maintaining high professional standards. As a regional leader in the tax credit industry, we go beyond our role as equity provider. We are dedicated to creating long-term relationships and winning collaborations with all of our partners, and we take pride in sharing success with our partners and the residents who drive our mission.



## **ENHANCED COMMUNITIES**

As advocates for communities, we pursue initiatives that empower individuals and families, foster safe neighborhoods, and protect the environment. Operating as a nonprofit, CAHEC budgets substantial capital for a series of community investments that includes grants, loans, and an annual conference as well as a set of supportive services programs available to all affordable housing developments we help finance. Designed to promote self-sufficiency and community responsibility, CAHEC's Community Programs provide residents with the means to take control of their lives, improve their prospects for success, and help their communities thrive.



#### **SOLID INVESTMENTS**

CAHEC is known for an exceptional track record of equity investments. We have acquired the expertise, experience, and relationships that enhance our ability to underwrite, close, and asset manage a wide range of projects including small developments, properties located in non-urban areas, and adaptive reuse projects. We also invest in historic properties that are rehabilitated for mixed-use purposes, and since 2009 we have used our New Markets Tax Credit allocation to revitalize and strengthen communities.



## THE CAHEC ADVANTAGE

We value our partners and the commitment we share to create and preserve affordable housing and healthy, sustainable communities.

## Tax credit fund investment opportunities

- Low Income Housing Tax Credits
- Historic Tay Credits
- New Markets Tax Credits
- Renewable Energy Credits

## More than \$1 billion of assets under management

- More than 40 equity funds under management
- More than 370 properties in CAHEC's portfolio

## Property and tenancy types

- New construction
- Acquisition/rehab
- Adaptive reuse
- Mixed use
- Family
- Elderly
- Special needs

## Asset management and compliance monitoring

- Foreclosure and recapture prevention
- Annual property managers training workshop
- Pre-leasing orientation for site personnel

## **Opening of the Community Programs offered to all developments**

